



MCM project 174 : Dykstra/Rhoades Young 33.5m



MCM project 169 : Baltic/Frers 32.64m

In addition to the Hoek/Huisman project described on the front page, we are also very pleased to announce two other new projects:

The first is a classically styled aluminum 33.5m world cruising ketch (MCM project 174). This is our first collaboration with the Dykstra office and we are of course delighted to be working with this prestigious designer. The interior design and exterior styling are both by Rhoades Young with whom we have successfully worked on a number of occasions. The other is a striking 32.64m high-performance carbon composite sloop (MCM project 169) from the distinguished naval architect Germán Frers. The interior design by Adam Lay Studio will be crisp, clean and light. This project was introduced to us by Georges Bourgoignie of GCB Marine and is just under construction at Baltic Yachts; we look forward to our second collaboration with Baltic following on from the successful Nilaya from the same yard.



Nigel Ingram has been enjoying some fine racing on board Marie who this year completed with great success at the Antigua Superyacht Regatta, St. Barth's Bucket, Antigua Classics, Loro Piana Superyacht Regatta in Sardinia and the Palma Superyacht Cup. Quite a programme - with plenty more for 2012!



The Nautica/Richel Pugh 34.1m Nilaya also starred at the Palma SYC, winning the performance division; congratulations to Owner and crew on this fine result.



MCM project 155 (above): the handsome Van Der Velden designed 39m steel hull/aluminium superstructure expedition motor yacht is progressing extremely well at Alloy Yachts. The RWD walnut interior is now starting to be varnished and installed. We are looking forward to her launch in November 2012. The Warwick designed 30m catamaran (MCM project 117) currently under construction at Yachting Developments in Auckland is also steaming ahead. On a recent visit to the RWD interior that is being built by SINZ, also in Auckland, the client said "I couldn't be happier - it's everything I hoped it would be". We will be conducting sailing trials in the Hauraki Gulf in April 2012.

Yacht Management Division:

We have centralized the management of our yachts to our headquarters in Newport, Rhode Island. To best serve the needs of our owners and crews we have concentrated our focus and expanded our resources there. In so doing we are confident that we continue to improve our excellent service in all areas of yacht management to our fleet – no matter where in the world they are cruising.



TEAM Mike Tyrwhitt-Drake, who joined MCM in September 2010 has taken the helm of the Yacht Management Division. His broad-ranging experience which includes skills as a sailor, racer, captain and architect, provide him with the essential tools to understand the needs of our owners and to circumvent issues before they become problems.

We are also delighted to welcome Mark Dauplaise who joined MCM in May 2011. Mark joins us after seven years with a manufacturer of various semi-custom and production yachts where he held various senior management roles. Mark brings extensive knowledge of marine manufacturing processes and a host of management skills, which will be of great benefit to MCM and our clients, particularly in respect to refit work. Mike and Mark, along with Katherine Turner, Jennifer Way, Jillian Fonseca, Mary-Ellen Spinelli and Jolene Sayers make for a real

powerhouse to take care of the myriad issues that crop up daily.

FLEET On the Fleet side, MCM Management Division continues to grow. We were delighted to welcome the Pendennis/Ron Holland 46m ketch "Christopher" aboard – under the command of highly-respected Captain Terry Gould – delivered just in time for her proud owners to enjoy a tremendous weekend of sailing at the St. Barth's Bucket Regatta in March 2011.

At the Bucket were several other MCM-managed yachts including, "Kokomo", "Marie", "Lady B" and "Paraiso". Spectacular Trade Wind sailing conditions and 40 boats competing made for some truly memorable experiences for the owners, guests and crew alike. Seeing "Kokomo's" massive Asymmetrical spinnaker (the largest ever made) stands out as a high point for all of us.



The magnificent J-Class yacht "Lionheart", under new ownership, has rejoined the MCM fleet. "Lionheart", "Marie" and our Baltic 34.1m project "Nilaya" were an impressive sight tearing up the bay during the Palma Superyacht Cup in June 2011 and we look forward to seeing them all compete in several events in the coming season. We also welcomed a 32.9m Ron Holland design to the Management fleet.

The last 12 months has been a very active and exciting period for the management division. We have a tremendous team and with their dedication and wealth of knowledge, we are confident that MCM Yacht Management will continue to provide excellent service and value to our clients and support to their crews.

Next time you are in Newport, please stop by and visit us!

BOAT SHOWS This year MCM will have a booth at the 2011 **Monaco Yacht Show** in the air-conditioned Parvis Piscine tent (QP58) next to the swimming pool. Please come by for a coffee or a cold drink and to meet our team which this year includes Nigel Ingram, Peter Wilson, Mike Tyrwhitt-Drake and our newest addition, Mark Dauplaise. We will also be represented at the **Fort Lauderdale International Boat Show**; Peter Wilson, Mike Drake, Jennifer Way and Jillian Fonseca will all be there.

The J-class Lionheart that Nigel oversaw at Classen Jachtbouw made her racing debut in Palma at the Superyacht Cup. Under MCM Management, she will campaign vigorously with the new owner at the helm - and we look forward to seeing her compete at the J-Class event of the century in Cowes next year.

MCM Construction Management

- Architect/designer/stylist selection
- Specification development, systems design and equipment selection
- Shipyard selection
- Contract development and negotiation
- Budget preparation and monitoring
- On-site representation
- Progress reporting
- Selection and management of sub-contractors
- Procurement of owner furnished items
- Sea trials and mechanical trials
- Yacht registration
- Owner acceptance



MCM Yacht Management

- Safety / ISM management
- Security / ISPS management
- Budget preparation and monitoring
- Accounting and reporting
- Crew administration
- Documentation and registration
- Insurance negotiation
- Logistics and parts supply
- Communication and sat-comm services
- Yacht transport
- Refit management
- Annual inspection
- 24 hour emergency response
- Fleet bunkering services



23 YEARS OF MARINE CONSTRUCTION MANAGEMENT

ISSUE 5

In this edition of the MCM Advocate we have a couple of "firsts" that we are particularly pleased to share with you.

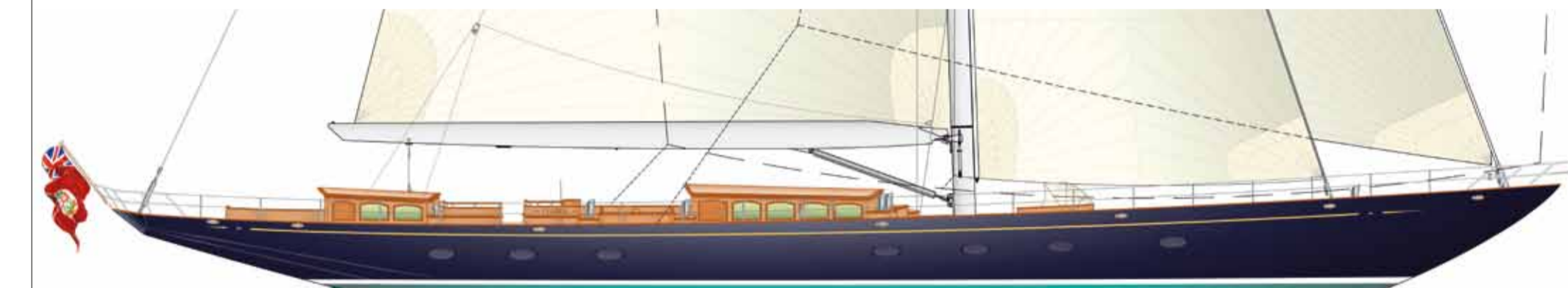
We are building our first yacht with Royal Huisman Shipyard. As the late Wolter Huisman often said to Nigel Ingram "one day it will happen", and finally after 23 years and 70+ MCM new-builds, here we are! RHS Project 393 (MCM project 163) whose Owner went to Andre Hoek to design this beautiful 47.6m cutter that draws inspiration from the gracious lines of traditional yachts of years past. The interior design is by Rhoades Young; altogether a "dream team" from which we anticipate a fine result. The other first is our project with Dykstra & Partners, (MCM project 174), also with Rhoades Young who are responsible for exterior styling and interior design. This stylish 33.5m world cruising ketch is now out for bids and is described further inside.

It is a real privilege for us to finally have the opportunity to work with these two world-renowned groups.

In this financial climate we are naturally very pleased to be able to announce three new-build projects and also that our yacht management division is growing from strength-to-strength under the guidance of Mike Tyrwhitt-Drake with additions of some great new yachts to the portfolio including the stunning 46m Ron Holland designed ketch *Christopher*.

We hope you enjoy this edition of the MCM Advocate and look forward to seeing you on the waterfront.

Nigel Ingram & Peter Wilson



MCM project 163 : Huisman/Hoek/Rhoades Young 47.6m

MCM Newport headquarters: New and improved...

Further to the additions to the Management Team, we also undertook a complete renovation of our offices in Newport. Designed by a local architect in close collaboration with Peter Wilson, the new layout is light, airy, and contemporary. It has proven to function extremely well for day-to-day operations, entertaining clients and hosting design and management meetings. We look forward to showing you around.



World Superyacht Awards 2011

MCM was delighted to have had SIX of its most recent new launches presented as finalists at the World Superyacht Awards in London which this year was the most tightly judged competition ever. Each finalist is recognised for its contribution towards the highest standards of design, driven by the owners.

CALLIOPE WINS BEST MOTOR YACHT AWARD

Calliope was designed by Langan Design Associates, with an interior by Rhoades Young – all expertly built by Holland Jachtbouw. This award is an especially emotional one for us, as Bill Langan who passed away earlier this year aged 55, was a very dear friend and respected colleague – and we are sure that he would have been thrilled to know that *Calliope* – the last yacht built to his design – was considered the best of its class. His wife Candy Langan who worked closely with the owners on the interior outfitting and decoration, collected the trophy.



KOKOMO WINS JUDGES' SPECIAL AWARD - In the Best Sailing Yacht 45m+ category, we are also excited to announce that the powerful 58.4m Dubois-designed sloop *Kokomo* has been given a "Judges' Special Award" for the way in which she "has massively advanced the design of high-performance cruisers".

LADY B WINS JUDGES' COMMENDATION - The 44.7m *Lady B*, designed by Dubois with a Rhoades Young interior and beautifully built by Vitters, received a judges commendation for her remarkable quality and attention to detail.

AND ADDITIONALLY... *Marie* (54.6m Hoek, Vitters, Easton), *Lionheart* (43.7m Hoek, Claesen Jachtbouw) and *Nilaya* (34.1m Nauta, Reichel/Pugh, Baltic) were selected as finalists, which is in and of itself a worthy achievement.



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